Details for Position Corporate Sales

Job Description

We are looking for a proactive and result-driven Corporate Sales Associate to join our growing team. In this role, you will be responsible for assisting in closing sales deals, delivering compelling pre-sales and post-sales product demonstrations to potential clients in regional languages such as Hindi, Bangla, Odia, Kannada, Malayalam, Tamil, and Telugu. <u>Click Here for Regional Language List</u>

You will play a vital role in guiding prospects through each stage of the sales journey—ensuring client satisfaction and the smooth activation of software licenses. We are seeking individuals with a go-getter attitude who are passionate about exceeding targets and thrive in a high-performance, incentive-driven environment. If you're enthusiastic about sales, driven by results, and eager to make a significant impact, we'd love to have you on our team.

Qualification Required: Any Graduates, MBA Preferred

Salary Details ₹6,00,000 per annum Opening Details

- Vacancies: 2000
- Qualification: Any Graduate with minimum 1 year of experience or Postgraduate.
- Age Limit: 24 to 45 Years.
- Work Hours: 10:00 AM to 7:00 PM.
- Location: Each State District Location.

Key Responsibilities

- Attend pre-scheduled appointments and deliver product demos.
- Follow up with leads and close deals efficiently.
- Maintain long-term client relationships and ensure timely renewals.
- Act as the primary point of contact for customers in your region.
- Help new and existing clients activate their software licenses after sales.
- Assist new leads in making payments for software purchases.
- Provide post-sales support to ensure client satisfaction and retention.

Must Have

- Graduate Degree
- Go getter positive attitude
- Love to connect & talk with people

Preferred Skills

- Fluent in your regional language. <u>Click Here for Regional Language List</u>
- Basic proficiency in English; Hindi is an added advantage.
- Moderate computer literacy.

Recruitment Timeline

Event	Date
Application Opens	1st June 2025
Application Ends	31st July 2025
Exam Window	1st October to 15th November 2025
Result Declaration	30th November 2025
Induction Training	1st December to 24th December 2025
Appointment Date	1st January 2026

Registration & Exam Fee

• ₹600 only (Inclusive of 18% GST + Convenience Charges)