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Details for Position Management Trainee

Job Description

We are seeking a dynamic and enthusiastic **Management Trainee** to join our **Lead Generation and Business Development** team. This role is designed to train and develop future business development professionals by providing hands-on experience in identifying potential clients, nurturing leads, and supporting the sales process to achieve revenue goals. The ideal candidate should be proactive, tech-savvy, and eager to learn and grow in a fast-paced environment.

Salary Details

₹4,20,000 per annum

Opening Details

- Vacancies: 2250
- Qualification: B.E./B.Tech/MCA/MSc/MBA
- Age Limit: 25 to 45
- Work Hours: 10:00 AM to 7:00 PM.
- Location: Each State District Location.

Key Responsibilities

- Conduct market research to identify potential customers and new business opportunities.
- Generate leads through various channels including LinkedIn, email campaigns, cold calling, and digital tools
- Qualify leads and set up meetings or demos for the senior sales team.
- Collaborate with the marketing team to support campaigns and outreach efforts.

Must Have

- Strong verbal and written communication skills.
- Ability to think strategically and identify opportunities for growth.
- Proficient in MS Office, Self-motivated, goal-oriented, and eager to learn.

Preferred Skills

- Familiarity with B2B sales cycles and SaaS products.
- Fluent in regional language, English & Hindi language proficiency is a plus.
- Prior internship or project experience in sales, lead generation, or digital marketing.

Recruitment Timeline

Event	Date
Application Opens	1st June 2025
Application Ends	31st July 2025
Exam Window	1st October to 15th November 2025
Result Declaration	30th November 2025
Induction Training	1st December to 24th December 2025
Appointment Date	1st January 2026

Registration & Exam Fee

- ₹600 only (Inclusive of 18% GST + Convenience Charges)

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